



ENVI

KUONA  
SERENGETI

RACK RATES

⋮

2026 -2027

+255 799 030 843

[reservations.kuona@envilodges.com](mailto:reservations.kuona@envilodges.com)

# THE CAMP

Set among Kopjes of the Central Serengeti, our lodge is shaped by the land around it. The natural rise and fall of the hills creates the space around each tent, while offering wide, open views across the plains. It's a place where you can feel both hidden and connected to the landscape at the same time.

## OVERVIEW

Our lodge offers 10 canvas-walled tents: 6 single units with king beds, and 2 two-bedroom units connected through the deck. These can be sold as individual units, with a separator placed on the deck for privacy. With soothing minimalistic interiors, thoughtfully designed to provide privacy, each tent is designed for uninterrupted views of the surrounding landscape.

Designed for comfort as well as adventure, our lodge blends a close connection to the wild. In between game-drives, guests can use our dedicated Photo Studio, unwind in our wellness Sanctuary, dive in or lounge by the infinity pool or enjoy shared moments by the fire pit.

Dining at our restaurant or as an experience set in the bush for breakfast, sundowners, and dinners, our menu is carefully curated to incorporate freshly sourced local ingredients. Powered by solar energy, with no single plastic use and a water bottling facility on site, we ensure sustainable practices while providing every comfort necessary to our guests.



# RACK RATE Game Package

OUR TENTS	LOW SEASON 1 Nov 2026 - 19 Dec 2026 1 Apr 2027 - 31 May 2027	SHOULDER SEASON 11 Jan 2027 - 31 Mar 2027 1-30 Jun 2027	PEAK SEASON 1 Jul 2026 - 31 Oct 2026 20 Dec 2026 - 10 Jan 2027
<b>Savannah Tent</b> 6 x Units  Max 2 Adults + 1 Child Air-Conditioned Tent	USD 650 per person sharing per night	USD 950 per person sharing per night	USD 1,250 per person sharing per night
<b>Two-Bedroom Savannah Tent</b>  2 x Two-Bedroom Units connected by the deck Max 4 Pax + 2 Children Air-Conditioned Tent	USD 650 per person sharing per night	USD 950 per person sharing per night	USD 1,250 per person sharing per night

- Single person supplement is 50% of the adult sharing rate
- Child sharing rate is 50% of adult sharing rate. If a child requires a separate single tent, the standard per person rate will be applicable. The child sharing rate is applicable to children aged between 4 and 11 years old
- Children 12 years and older will be charged at the full adult rate
- A maximum of 1 child is allowed per tent
- Children aged 4 and older are welcome
- Private game drive vehicles can be booked at an additional cost of \$400 per 24hrs (subject to change)

## RATES INCLUDE

- Transfers from Seronera Airstrip
- Full Board
- House Drinks & Sundowners
- Daily Game-Drive (morning & evening)
- Laundry Services (limited)
- Complimentary 20 min foot massage per guest, per stay

## RATES EXCLUDE

- Taxes, Concession Fees & Park Fees
- Personal items (i.e. spa, retail)
- Gratuities
- Any transfer not stated
- Any levy not stated
- Flight & airport taxes
- Medical Evacuation Insurance

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# RACK RATE Full-Board Plan

OUR TENTS	LOW SEASON 1 Nov 2026 - 19 Dec 2026 1 Apr 2027 - 31 May 2027	SHOULDER SEASON 11 Jan 2027 - 31 Mar 2027 1-30 Jun 2027	PEAK SEASON 1 Jul 2026 - 31 Oct 2026 20 Dec 2026 - 10 Jan 2027
<b>Savannah Tent</b> 6 x Units  Max 2 Adults + 1 Child Air-Conditioned Tent	USD 500 per person sharing per night	USD 750 per person sharing per night	USD 1,100 per person sharing per night
<b>Two-Bedroom Savannah Tent</b>  2 x Two-Bedroom Units connected by the deck Max 4 Pax + 2 Children Air-Conditioned Tent	USD 500 per person sharing per night	USD 750 per person sharing per night	USD 1,100 per person sharing per night

- Single person supplement is 50% of the adult sharing rate
- Child sharing rate is 50% of adult sharing rate. If a child requires a separate single tent, the standard per person rate will be applicable. The child sharing rate is applicable to children aged between 4 and 11 years old
- Children 12 years and older will be charged at the full adult rate
- A maximum of 1 child is allowed per tent
- Children aged 4 and older are welcome
- Private game drive vehicles can be booked at an additional cost of \$400 per 24hrs (subject to change)

## RATES INCLUDE

- Full Board
- House Drinks & Sundowners
- Laundry Services (limited)
- Complimentary 20 min foot massage per guest, per stay

## RATES EXCLUDE

- Taxes, Concession Fees & Park Fees
- Personal items (i.e. spa, retail)
- Gratuities
- Any transfer not stated
- Any levy not stated
- Flight & airport taxes
- Medical Evacuation Insurance

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# TAX BREAKDOWN

All Taxes, Park Fees & Concession Fees are subject to change without any prior notice

- Tourism Development Levy is 1.5% of the accommodation rate
- Value Added Tax is charged at 18% of the accommodation rate

## PARK FEES

Low Season		Shoulder and Peak Seasons	
Adult	\$71	Adult	\$83
Child	\$24	Child	\$24

## CONCESSION FEES

Low Season		Shoulder and Peak Seasons	
Adult	\$59	Adult	\$71
Child	\$12	Child	\$12



# SPECIALS & PROMOTIONS

### HONEYMOON ADVENTURE

- Spouse pays 50% of the adult sharing rate
- Valid for bookings between Jul 1, 2026 – Jun 30, 2027
- Not valid in conjunction with any other special offers or packages
- Park & Conservation fees and TDL are chargeable for each night
- Offer valid within 6 months of marriage date, certificate required upon booking confirmation

### STAY 4, PAY 3

- Book 4 nights but pay for 3, with the 4th night on us (Stay + Meal plan only)
- Valid for bookings between Jul 1, 2026 – Jun 30, 2027
- Not valid in conjunction with any other special offers or packages
- Park & Conservation fees and TDL are chargeable for each night



## SAFARI

Set in the heart of the Serengeti National Park, our lodge offers exceptional wildlife viewing all year round. This central region is rich in game, with regular sightings of lion, leopard, cheetah, and large herds moving across the plains. The Great Migration also passes through this area, with July and August offering a chance to witness its most dramatic moments.

Enjoy daily game drives with a maximum of six guests per vehicle for a more personal experience. Private vehicles and guides can also be arranged in advance for a more tailored safari.

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## PHOTOGRAPHY

The Photo Studio and our Photography focused experiences, workshops and activities are curated for beginners and professionals.

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## EXPERIENCES

Breakfast in the bush, Sundowners in the savanna, Dinner under the stars, Hot Air Balloon ride, Photo Safari, Private photographer, and more.

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## WELLNESS

The Sanctuary Spa offers couples and single treatment rooms, a sauna, cold shower, and a relaxation with both indoor and outdoor lounges complete with a health bar. We also offer mindful experiences and movements in the bush.

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## LOCATION AND ACCESS

Our safari camp is nestled in the heart of the Serengeti, located at GPS coordinates 2°24'08.4"S 35°03'45.1"E The nearest international airport, Kilimanjaro (JRO), is a scenic 8-hour drive away, while the Seronera Airstrip is just 1 hour drive from the lodge. Due to the rugged nature of the remote roads, we recommend opting for charter flights over driving options for a smoother journey. If traveling within Tanzania via charter flights, remember to pack soft canvas luggage bags, limited to 15 kg (33 lb) for checked baggage. For seamless access, fly into JRO, consider an overnight stay in Arusha if needed, and then connect with an in-seat or private charter flight to Seronera Airstrip from either JRO or Arusha Airstrip. Experience the ease and comfort of reaching our safari retreat amidst the breathtaking wilderness of the Serengeti.

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## MALARIA ZONE

Please note the Serengeti is in a malarial zone and it is recommended to consult with your doctor for recommended precautions with special attention for children.

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## YELLOW FEVER

A Yellow Fever inoculation & certificate may be required when traveling to Tanzania depending on your country of origin and other countries being visited during your travels. We recommend you consult a medical professional prior to traveling to confirm vaccination requirements.

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## LEVIES AND PARK FEES

In addition to accommodation rates, guests are required to pay per person park fees, concession fees and levies per night.

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## Terms And Conditions

- Prices are subject to change in the event of any price increase in government imposed taxes, fuel prices, hotel charges & taxes, tourism levies, 3rd party supplier increase or introduction of any new taxes or levies of any nature. ENVI Kuona Serengeti reserves the right to pass the increase on.
- Bookings are confirmed only through email or through third party channels including OTAs | GDS or via API.
- Telephonic bookings will be followed up with email correspondence and should we not receive any feedback the reservation will automatically be released.
- All bookings, amendments and cancellation must be made in writing.

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## Payment Policy

- A deposit of 25% as per the proforma invoice amount must be received by ENVI Serengeti in order to confirm your travel arrangements. The provisional Booking shall be held for 14 days, if deposit payment has not been received within 14 days the space will be released automatically.
- Final balance payment to be made 45 days prior to the date of arrival.
- For bookings made within 45 days of the date of arrival, the full invoice amount has to be paid within 5 days after confirmation of the booking, Notwithstanding the cancellation policy and any other rights it may have, ENVI Serengeti may release all arrangements in your Booking in the event of non-compliance. Any applicable bank charges are for your expense and ENVI Serengeti is entitled to offset due amounts with any amounts received from, or held on behalf of, you on whatever grounds.
- Set bank charges are included in costings for expenses incurred by international bank transfers as the net amount of invoice must be received. There is a 3% fee for payments by credit card.

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## Cancellation Policy

Cancellations should be made in writing to the reservations department. Should cancellation of booking be required for confirmed bookings, the subsequent cancellation charges that are applicable are as follows:

- 61 days or more prior to arrival or travel date: 0% cancellation fees
- 60-46 days prior to arrival or travel date: 25% deposit forfeited.
- 45-31 days prior to arrival or travel date: 50% of the total booking value
- 30 days prior to arrival or travel date: 100% of total booking value
- No shows and early departures will be charged 100% of total booking value

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## Refund Policy

We strive to ensure that all anticipated accommodation is available as planned, however, in the rare event that any accommodation or excursion is unavailable or the client is unable to use that service, for whatever reason, the company accepts no liability whatsoever for a refund either in part or whole.

In the event that clients, for whatever reason, fail to join the safari or join it after the confirmed departure date, no refund can be made for days/nights missed. It is the agent's responsibility to ensure that all clients traveling with us obtain full travel insurance valid from the date of confirmation of the safari, including cover against cancellation charges.

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## Child Policy

Children from the age of 4 are welcome and need to be always supervised by their parents or guardian. A child between 4-11 years will pay 50% of an adult rate, if sharing a room with an adult(s). Children staying in their own tent will be charged adult rate.

Children of 6 years and under require a private vehicle and guide to be booked. Children over 7 years old can join the shared game drives and stay in the other tented suites. Child-minding is available (additional costs apply). A children's menu can be requested and arranged in advance with specific dietary requirements.

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## Alternative Accommodation

In the case of a confirmed booking being rerouted for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent.

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## Surcharges

Although the Company hopes that it will not have to levy surcharges, it reserves the right to do so on the invoiced amount should this become necessary due to increases forced upon us by any of our agents or suppliers as well as through exchange rate fluctuations, new government levies or taxes, changes in Park, Reserve, Conservation Area or Community fees. The Company will endeavor to notify you in writing as soon as it is aware of any likely surcharge. This surcharge will apply to all confirmed and invoiced safaris, regardless of whether payment has been received or not by us.

**PLEASE NOTE** this can often occur with guests arriving on day 1 in the morning and leaving in the afternoon attracting lunch, park fees and GP additional services. BE MINDFUL the parks and conservation areas allow a grace period of 15 mins only beyond the permit exit time.

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## Arrivals and Departures

Arrivals and departures are referred to check in 14h00 and check out 10h00

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## Disputes

Disputes regarding reservations, payments or complaints about quality of service should be made in writing/email to the Reservations Team whilst guests are still in house so that we may be given the opportunity to rectify the problem, or thereafter within 14 days of departure to allow us to reasonably assist in resolving the matter. These conditions apply to all associate and affiliate companies (referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate).

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## Bank Details

**Account Name:** KUONA SERENGETI  
**Account Number:** 10329470569  
**Account Currency:** USD  
**Swift Code:** CORUTZ  
**Branch Code:** TZ0013144  
**Branch Name:** Njiro  
**Bank Address:** CRDB Bank Tanzania, Tanzania



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